

# **Bringing New Orleans Closer**

June 2019



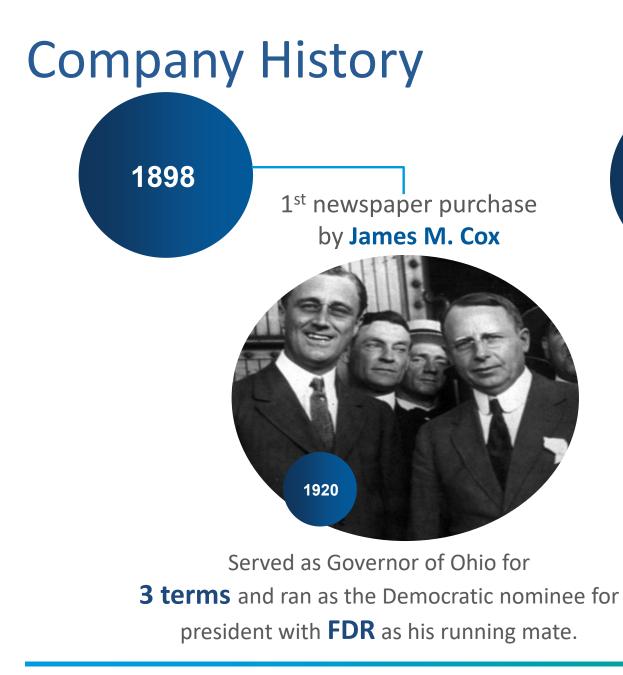
## **Bringing New Orleans Closer**

- **03** Company Overview More Than a Cable Company
- **06** Connectivity in New Orleans and Beyond
- **10** Infrastructure Investment and Network Innovation
- **14** Excellence in the Workplace Innovation and Customer Care
- **17** Commitment to Innovation Competition in the Cable and Telecom Industry





# **Company Overview:** More Than A Cable Company



#### TODAY

A 120-year-old, privately-held communications, media and automotive services company with more than \$21 billion in revenue in **300 businesses** and more than **55,000 employees nationwide.** 

### Cox Enterprises – More than a Cable Company

Three business subsidiaries across telecommunications, media and automotive industries

#### COX

Multiservice broadband communications and entertainment company, providing advanced digital video, Internet, phone and home automation services and business services.



Television stations, radio stations, newspapers, digital media and advertising sales rep firms

#### COX AUTOMOTIVE \*\*

The Cox Automotive family includes consumer facing businesses like AutoTrader.com, to Kelly Blue Book, and Manheim Auto Auctions.





- 14 TV stations, 61 radio stations
- 4 daily newspaper, 16 digital brands











# Bringing Us Closer: Connectivity in New Orleans and Beyond

## Bringing Us Closer – Connecting South Louisiana

- Commitment to New Orleans in the wake of Hurricane Katrina
- 18 Parish service area across Louisiana
- Robust New Orleans Metro investment Jefferson, Orleans, Plaquemines, St. Bernard, and St. Charles Parishes







## Bringing Us Closer – Investing in New Orleans

- \$10 million investment in network's core platform
- New Technology, enables GIG speeds and transmits up to 50% more data
- Separate commercial and residential delivery paths in high trafficked areas
- Fiber optics penetration deeper into New Orleans neighborhoods
- Increasing bandwidth for customers



## Commitment to Excellence in the Community

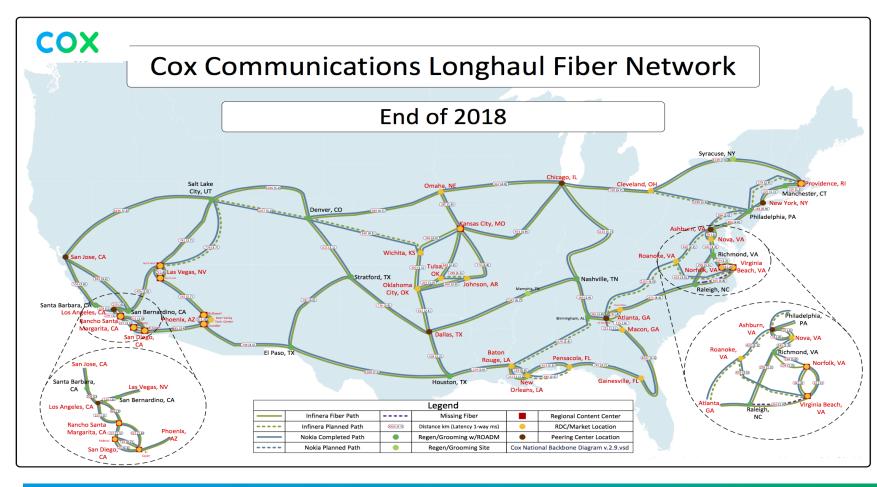
- 430 local employees
- \$5 million in franchise fees annually to the City of New Orleans
- \$140,000 in community grants

- \$2.9 million over the last three years in cash and in-kind charitable contributions
- Cox employees have donated \$170,000 to the region through Cox Charities – employee funded, employee-guided giving



## Bringing Us Closer: Infrastructure Investment and Network Innovation

#### Infrastructure Investment and Network Innovation Cox Has Invested More Than **\$16 BILLION** On Cutting Edge Technology To Deliver Voice, Internet, Video & Home Automation



- Network is owned, operated, and maintained by Cox
- Intelligent network design that is self-healing, fault-tolerant, redundant and scalable
- 24 X 7 network monitoring
- Cox is investing another \$10B nationwide

### Network Innovation – Connectivity for All

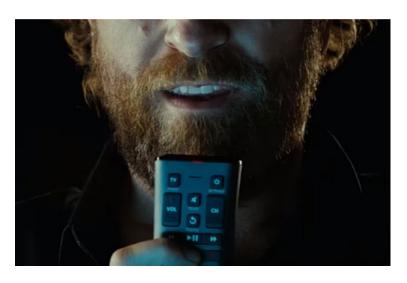
- Customizable Broadband packages
- Residential Gigabit internet speeds available across 100% of the New Orleans MSA by end of June 2019
- Our connectivity pledge includes a discounted internet program of \$9.95 for families of K-12 students who are on the national free or reduced lunch program or who live in public housing
- C2C also includes:
  - Free installation
  - Free Wifi modem
  - No annual contracts
  - No deposit

#### Fast, low-cost home internet with Wifi



## Network Innovation – Accessibility

- Team devoted to reviewing products for accessibility
- Cross-Product Control in the home
- Cutting edge technologies leverage voice and touch
- Contour's Voice Remote can turn on lights or unlock doors when paired with Homelife







#### **Panoramic Wifi**



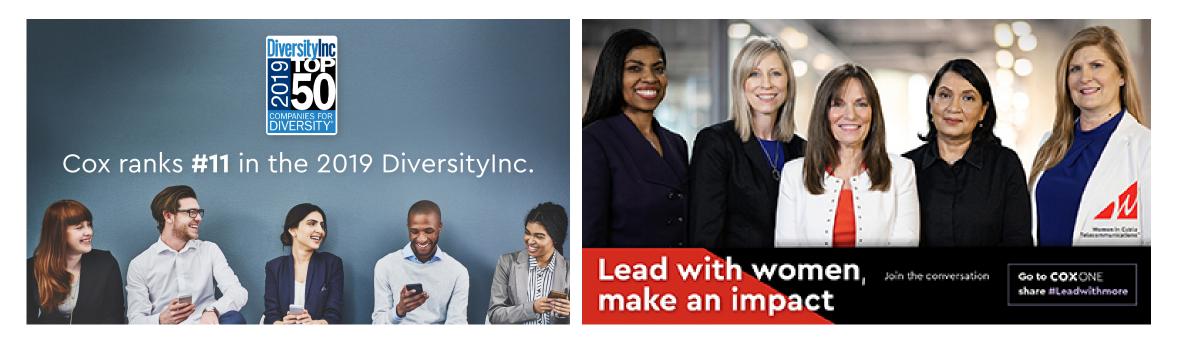
## Bringing Us Closer: Excellence in the Workplace – Innovation and Customer Care

### Commitment to Excellence in the Workplace

Cox is consistently ranked among:

- DiversityInc. Top 50 Companies for Diversity (last year we were ranked 11)
- Forbes Best Employers for Diversity

- WICT Best Cable Operator for Women
- HRC Best Places to Work for LGBTQ Equality
- Recipient of 36 J.D. Power and Associates customer satisfaction awards



### **Innovation and Customer Care**

#### **INNOVATION IN ACTION**

- Applying a customer-first mindset
- Collaborating across channels and functions

2

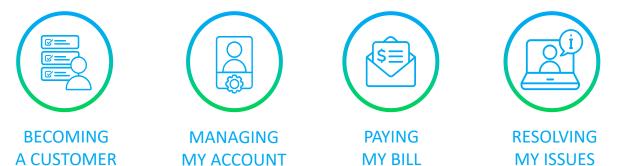
3

Embodying the new Brand

#### OUTCOMES

Make Easypay easier
Center of Excellence (COE) Coordination
Chatline Support
Text support

#### **6 CUSTOMER ACCESS POINTS:**





**UPDATING MY** 

**TECHNOLOGY** 

MOVING MY SERVICES

## Bringing Us Closer: Commitment to Innovation – Competition in the Cable and Telecom Industry





# Bringing us closer